

Supplier Relationship Scripts

In-Store Introduction

Hi, I'm [Your Name]. I help source products in larger quantities for resale. I wanted to introduce myself and see if you had any policies about bulk purchasing.

Building Rapport

I'm not here to clear shelves or cause disruption—just looking for ways we might help each other. If you ever have overstock or clearance you'd like to move, I'd be glad to take a look.

Explaining What You Do

We buy regularly in bulk to resell online. We look for win/win relationships, and I'm happy to follow any store guidelines.

Asking for Opportunities

Would you mind letting me know if you have any upcoming sales, discontinued items, or extra inventory you'd like to move? I'd appreciate the chance to buy consistently.

Maintaining the Relationship

Be polite, professional, and appreciative. Show up when you say you will. Say thank you, even if you don't buy that day. Keep receipts and follow store policies carefully.